



# Compensation Plan

GOOD DRIVER  
MUTUALITY

2024-09-09


Different from traditional sales

Products on the market are looking to get buyers to spend more

We are trying to help our members to spend less by saving more

# 1 Leadership Bonus

Reward Calculation: Based on quote pricing.  
Points Calculation: Each car has a value of 500 points

Member	Levels	L1		L2	L3	L4	L5	L6	L7	L8
	Volume Requirement	<ul style="list-style-type: none"> <li>•Directly refer 8 cars</li> <li>•Affiliate Exam</li> <li>•\$9.90 Affiliate Fee</li> </ul>	Total Organization Volume	20,000	100,000	250,000	500,000	1,000,000	2,000,000	5,000,000
			Max points per leg: 70%							
√	10%	√		√	√	√	√	√	√	√
	8%	√		√	√	√	√	√	√	√
	5%			√	√	√	√	√	√	√
	3%				√	√	√	√	√	√
	2%					√	√	√	√	√
	1.5%						√	√	√	√
	1.5%							√	√	√
	1.5%								√	√
	1.5%									√

⌘ Once a downline becomes L8 they no longer contribute to your point total; commission payout is not changed.

# 2 Double Bonus

## Rules:

1. Expiration: Ends October 31<sup>st</sup>, 2024
2. Rules: Each Bonus is independent from the other. For example: If you didn't achieve L1 within 30 days, but achieved L2 within 60 days, you will still obtain the L2 double bonus. Anyone who enrolls before the bonus expiration date will be eligible for these bonuses
3. If churn rate is higher than 15%, you are not eligible for this bonus.
4. Quote Quality Requirements: The retention rate of the initial orders must be greater than or equal to 85% with no fraudulent orders. Data quality will be verified within 7 days. Rewards will be issued upon successful verification.

Double income earned  
Between member and L1

Become L1 in 30 Days

Double income earned  
Between L1 and L2

Become L2 in 60 Days

Double income earned  
Between L2 and L3

Become L3 in 90 Days

Tesla Model 3  
15 car limit

Become L5 in 150 Days



# Early Stage Benefits

# Capture Opportunity

# 3 Bonus Pool

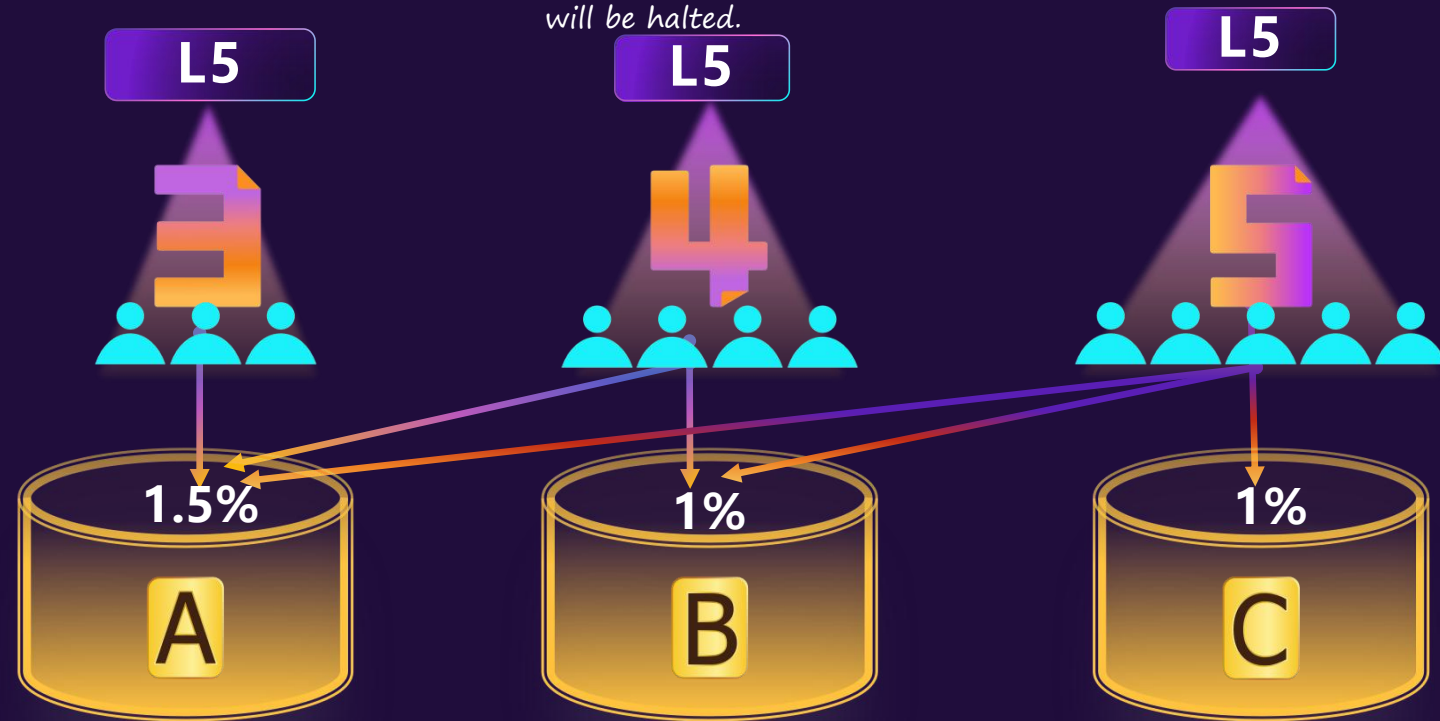
## Rules:

1. Achieve this month and get in the pool for the following month. For example, if you qualify in February, you are in the pool for March
2. Number of legs rowing by at least 20k points determines which pool(s) you have access to
3. Each pool is shared evenly across all eligible affiliates, and paid out live as each new mutual plan is shared
4. Churn rate < 15% to earn reward
5. Order Quality Requirements: The retention rate of the initial orders must be greater than or equal to 85% with no fraudulent orders; otherwise, the issuance of rewards will be halted.

Title Requirement: L5+

Different Legs that increased 20,000 pts within a month (Excluding L8 Legs)

All new revenue on the platform



# Receive bonuses on total company volume

# 4 Regional Director

## First Round:

# L5 TOP100

- First 100 to achieve the rank of L5 choose a county or State
- Reward ends December 31<sup>st</sup>, 2025
- Order Quality Requirements: The retention rate of the initial orders must be greater than or equal to 85% with no fraudulent orders. Data will be reviewed within 7 days. After verification, selected regions will be monitored for changes in retention rates; if the rate falls below 85%, rewards will be halted.

## Second Round:

2026 Regional Reward  
Based on 2025 revenue  
growth--Details released  
January 1, 2025

Third Round.....TBD



# 5 Renewal Bonus

**L8**

**What you receive**

Excluding downline L8 volume

**1st Renewal**

**1%**

**L8** ★★

Create two L8 Legs to become 2-star L8

**What you receive**

Excluding 2-star L8

**2nd Renewal**

**1%**

**3rd Renewal**

**1%**

**4th Renewal**

**5th Renewal**

**6th Renewal**

- Qualification for 3<sup>rd</sup> to 6<sup>th</sup> renewal bonus are TBD
- Order Quality Requirements: The retention rate of the initial orders must be greater than or equal to 85% with no fraudulent orders; otherwise, the issuance of rewards will be suspended.

# 【Purpose of the Rewards】

1. To encourage each referrer to invest time and effort to thoroughly explaining the product rules and value.
2. To invite good drivers who have safe driving habits.
3. To clarify that GOOD DRIVER MUTUALITY is not insurance, and shouldn't portray as such.
  - Thanks your for trust and cooperation