








Compensation Plan

**GOOD DRIVER
MUTUALITY**


Effective: Sept 10th, 2024

Five Reasons to choose GDM

① Corporate Stability		Top VC backed; experience in market
② Compelling Mission		Incentives to promote safe driving
③ Product Resonance		Unique Solutions in the market place
④ Attractive Bonuses		Multiple Incentive Rewards
⑤ Effective Support		System promotes duplication

1 Leadership Bonus

Commission calculated on quote price
Points: Each car will generate 500 pts

Member	Levels	L1		L2	L3	L4	L5	L6	L7	L8
	Volume Requirement	<ul style="list-style-type: none"> •Direct Share 8 cars •Affiliate Exam •\$9.90 Affiliate Fee 	Total Organization Volume	20,000	100,000	250,000	500,000	1,000,000	2,000,000	5,000,000
			Max points per leg: 70%							
√	10%	√		√	√	√	√	√	√	√
	8%	√		√	√	√	√	√	√	√
	5%			√	√	√	√	√	√	√
	3%				√	√	√	√	√	√
	2%					√	√	√	√	√
	1.5%						√	√	√	√
	1.5%							√	√	√
	1.5%								√	√
	1.5%									√

✘ Once a downline becomes L8 they no longer contribute to your point total; commission payout is not changed.

2 Double Bonus

Rules:

1. Expiration: Ends October 31st, 2024
2. Rules: Each Bonus is independent from the other. For example: If you didn't achieve L1 within 30 days, but achieved L2 within 60 days, you will still obtain the L2 double bonus. Anyone who enrolls before the bonus expiration date will be eligible for these bonuses
3. If churn rate is higher than 15%, you are not eligible for this bonus.

Double income earned
Between member and L1

Become L1 in 30 Days

Double income earned
Between L1 and L2

Become L2 in 60 Days

Double income earned
Between L2 and L3

Become L3 in 90 Days

Tesla Model 3
15 car limit

Become L5 in 150 Days



Early Stage Benefits

Capture Opportunity

3 Bonus Pool

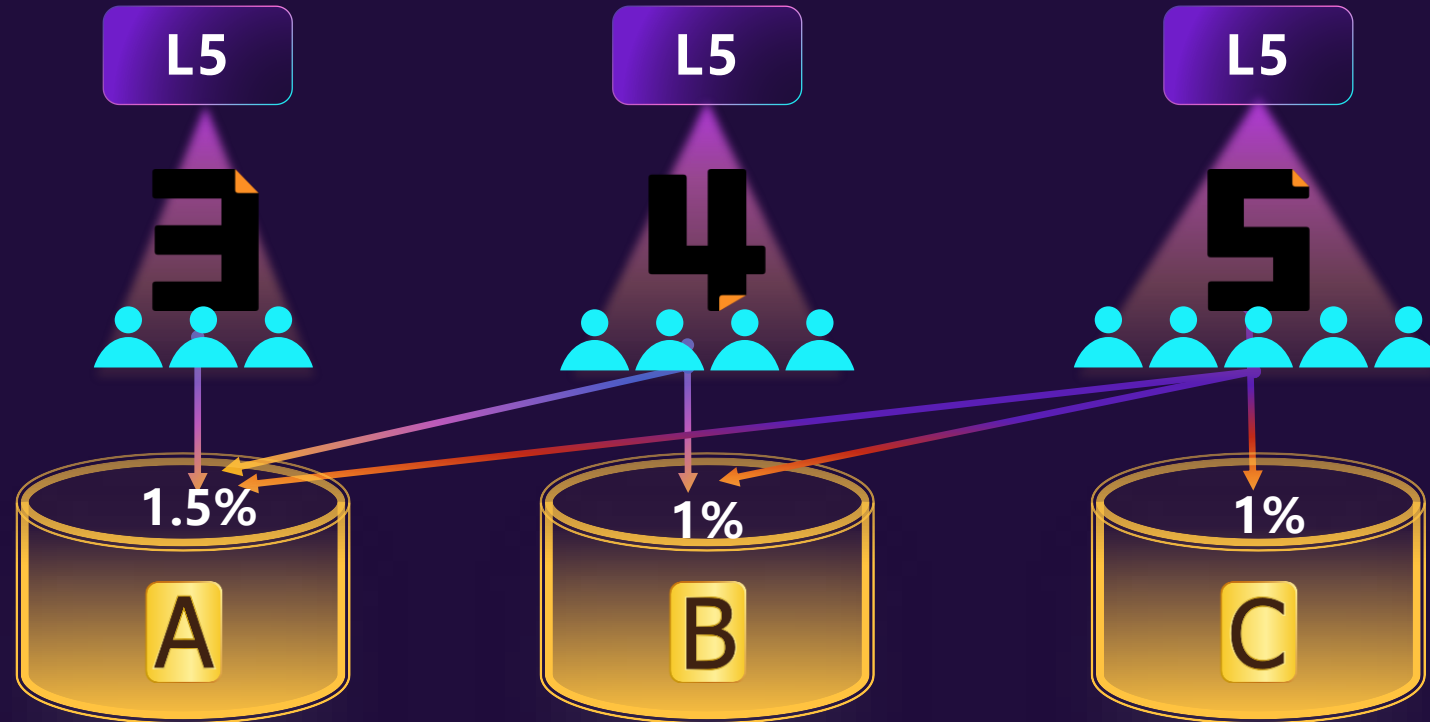
Rules:

1. Achieve this month and get in the pool for the following month. For example, if you qualify in February, you are in the pool for March
2. Number of legs rowing by at least 20k points determines which pool(s) you have access to
3. Each pool is shared evenly across all eligible affiliates, and paid out live as each new mutual plan is shared
4. Churn rate < 15% to earn reward

Title Requirement: L5+

Different Legs that increased 20,000 pts within a month (Excluding L8 Legs)

All new revenue on the platform



Receive bonuses on total company volume

4 Regional Director

First Round: L5 TOP100

- First 100 to achieve the rank of L5 choose a county or State
- Reward ends December 31st, 2025

Second Round:

2026 Regional Reward

Based on 2025 revenue growth--
Details released January 1, 2025

Third Round.....TBD



5 Renewal Bonus

L8

What you receive

Excluding
downline L8
volume

1st Renewal

1%

L8



Create two L8 Legs
to become 2-star
L8

What you receive

Excluding 2-star L8

2nd Renewal

1%

3rd Renewal

1%

4th Renewal

5th Renewal

6th Renewal

Qualification for 3rd to 6th renewal bonus are
TBD

【Please Note】

1. All affiliate to give time and effort to properly explain our product and value
2. Invite only Good Drivers
3. GDM is NOT insurance, and shouldn't portray as such

—— Thank you