

COMPENSATION PLAN

GOOD DRIVER MUTUALITY



REWARDS ARE A 'THANK YOU' FOR SHARING!

1. Sharing GDM's benefits attracts long-term customers.

2. We welcome responsible, honest, friendly, and safe drivers!

3. Good Driver Mutuality is not a vehicle insurance provider.

1. Leadership Bonus

Member	Affiliates								Commission based on quote price	
	L1	➤➤➤	L2	L3	L4	L5	L6	L7		L8
	Directly refer 5 cars	Direct Referral Rank Advancement and Rank Maintenance Requirement	6	7	8	9	10	11		12
Training Examination \$9.90 Fee	Accumulated points (500 per vehicle) Max single line percentage: 60%	12,000 (24 cars)	50,000 (100 cars)	200,000 (400 cars)	500,000 (1,000 cars)	1,000,000 (2,000 cars)	2,000,000 (4,000 cars)	5,000,000 (10,000 cars)		
√	√		√	√	√	√	√	√	√	10%
	√		√	√	√	√	√	√	√	8%
			√	√	√	√	√	√	√	5%
				√	√	√	√	√	√	3%
					√	√	√	√	√	2%
						√	√	√	√	1.50%
							√	√	√	1.50%
								√	√	1.50%
									√	1.50%

Rules

Note: After a downline reaches L8 no additional points are earned on the L8 leg; the 9 levels of bonuses continue to be awarded for that leg.

Level Maintenance: Maintain direct referral requirements for each level. If a member exits or fails to renew, replacements must be made within 30 days. Rewards for the original level cannot be received until the replacements are completed. Then the rewards can be withdrawn. Levels adjust based on direct referrals.

Retention Rate: The 90-day retention rate is the number of cars in one's organization that stay on the plan for at least 90 days from the effective date. If the 90-day retention rate falls below 85% rewards will be calculated but frozen. Frozen rewards will be released once the 90-day retention rate exceeds 85%.

Future Changes: When the platform reaches 100,000 mutual assistance plans, the direct referral requirement for upgrading to L1 will revert to eight cars. Each subsequent level increase will require one additional direct referral.

2. Growth-Focused Promotions

▼ Don't miss out—share now!

Direct Referral Double Bonus

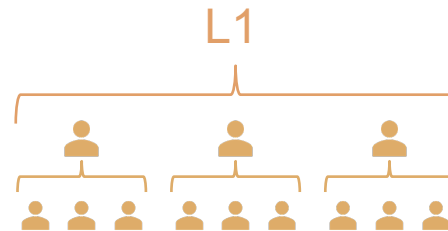
November, December and January:

Refer 8+ vehicles in a calendar month to double your Direct Referral Bonus.

Achievement Bonus

L1 Duplication Bonus

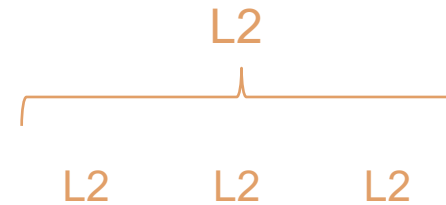
Assist three direct referrals, each referring 3 members.



Upon achieving L1 status:
Complete within 30 days for a \$750 bonus.
Complete within 60 days for a \$350 bonus.

L2 Duplication Bonus

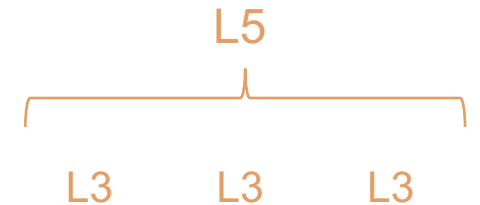
Develop one L2 in each of 3 lines.



Upon achieving L2 status:
Complete within 60 days for a \$2,500 bonus.
Complete within 90 days for a \$1,200 bonus.

L5 Duplication Bonus

Achieve L5 and develop three L3 lines.



Upon achieving Member status:
Complete within 150 days to earn a Tesla Model 3 (base model).



Rules

Timeframe: Achievement Bonus period is November 1, 2024 – January 31, 2025.

Rules: The Achievement Bonus is a time-sensitive reward and has four independent reward milestones. For example, If you don't reach Level 1 within 30 days, it won't affect your eligibility for the Level 2 reward at 60 days, etc.

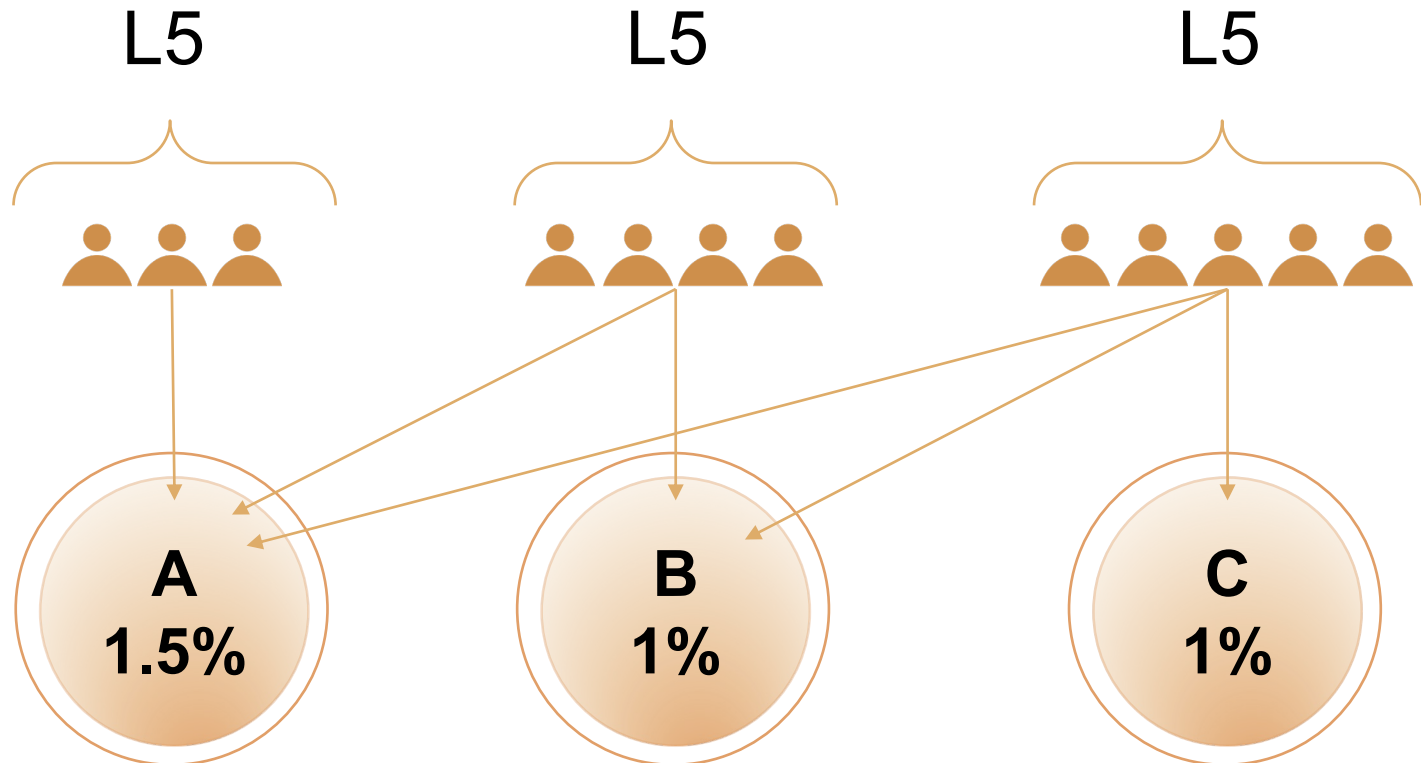
Note: The 90-day retention rate must be 85% or higher, with no fraudulent orders. Rewards will be issued after a 7-day data quality check.

Limited to 15 cars, first come, first served, with the option to cash out at current market value.

3. Bonus Pool

Separate legs must each increase by **20,000** points within a calendar month.
(Excludes L8 Legs)

All newly enrolled plans across the entire platform



Rules

Qualify this month for next month's benefits. For example, qualify in February to receive the bonus pool payment in March.

Qualify with 3 lines: Pool A; 4 lines: Pools A & B; 5 lines: Pools A, B & C.

Rewards: Equally divided among qualifiers.

Retention Rate Requirement: 90-day Retention rate at least 85%. No fraudulent orders. Failure to meet: Rewards suspended.

4. Regional Director

1% of new orders in the reward region
To be evenly distributed among regional partners.

L5 TOP100

Rules

TOP 100 Ranking: Based on promotion to Level 5 (L5)).

First come, first choice within available capacity.

Reward Distribution Period: Until December 31, 2025.

Order Quality Requirements:

·90-day Retention rate: 85%+ (No fraudulent orders).

·7-day data check required before region selection.

·Monitoring: Retention rates monitored during distribution; if below 85%, rewards will be suspended.

Second Round PK:

2026 Regional Rewards: Based on new performance ranking in 2025.

Details: To be announced January 2025.

Third Round PK:

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Area	Number of Partners
California	5
Texas	4
Florida	4
Ohio	3
Pennsylvania	3
Illinois	3
Michigan	3
Georgia	2
North Carolina	2
New Jersey	2
Virginia	2
Washington	2
Tennessee	2
Arizona	2
Indiana	2
Missouri	2
Wisconsin	2
Los Angeles	2
Other Area	1

5. Renewal Bonus

L8

★★L8

Develop two L8s in different lines to achieve Two-Star L8.

Eligibility Range

1%
of first
renewal
outside of
the L8 line.

Eligibility Range

1%
of second
renewal
outside of
the L8 line.

1% of 3rd
renewal

4th renewal

5th renewal

6th renewal

Rules

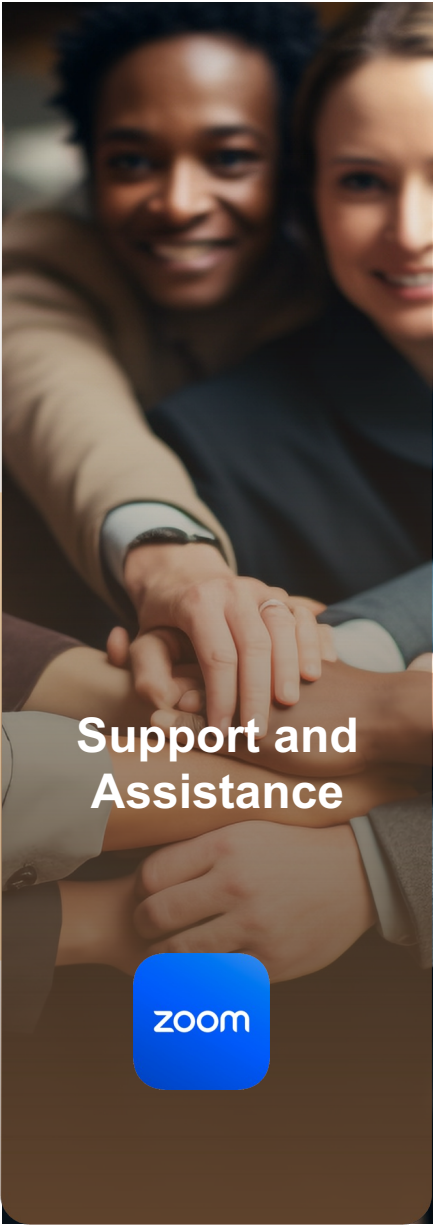
Third to Sixth Renewal: Rules TBD.

Additional Requirements:


Retention rate: 85%+ (No fraudulent orders).

Failure to meet: Reward distribution suspended.

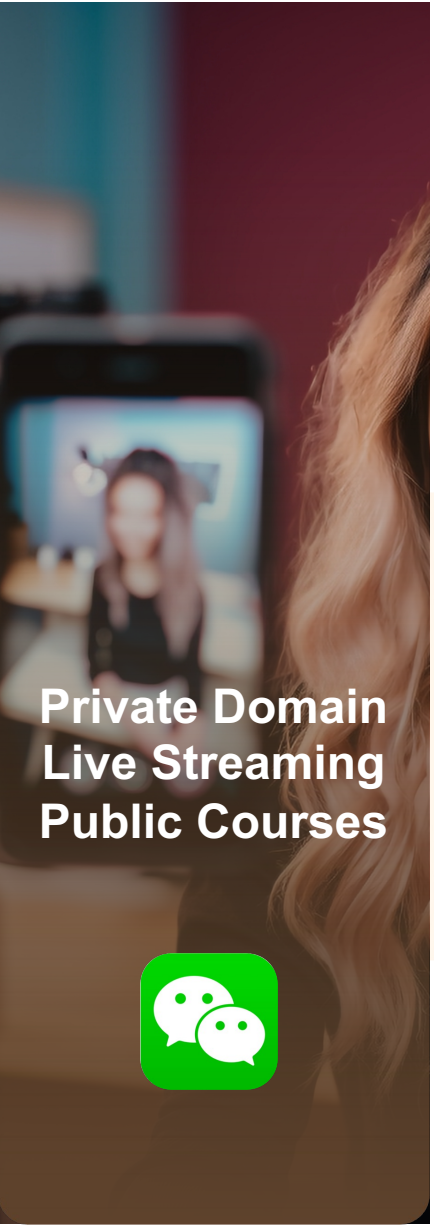
SUPPORT SERVICES



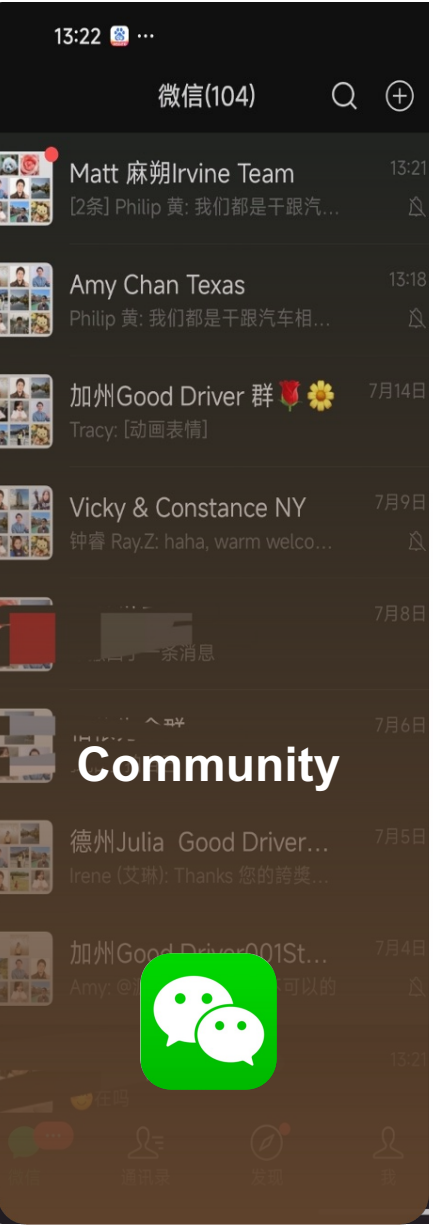

Support and Assistance



Frequent Training



Private Domain Live Streaming
Public Courses



微信(104)

Matt 麻朔Irvine Team 13:21
[2条] Philip 黄: 我们都是干跟汽...

Amy Chan Texas 13:18
Philip 黄: 我们都是干跟汽车相...

加州Good Driver 群 🌹🌻 7月14日
Tracy: [动画表情]

Vicky & Constance NY 7月9日
钟睿 Ray.Z: haha, warm welco...

7月8日
一条消息

7月6日

德州Julia Good Driver... 7月5日
Irene (艾琳): Thanks 您的誇獎...

加州Good Driver001St... 7月4日
Amy: @... 可以的

13:21

在四

微信 朋友圈 我

